



Regional Sales Managers - MHI Projects

Locations: National

Mitsubishi Heavy Industries Air Conditioning Europe (MHI) has a history in the design and manufacture of refrigeration and air conditioning systems. They offer a diverse range of high-efficiency air conditioning and water heating systems for residential, commercial and industrial applications.

As the exclusive distribution partner, Beijer Ref, through its wholesalers HRP, Dean & Wood and RW Refrigeration Wholesale are seeking to employ Regional Sales Managers.

Role Overview

You will be responsible for all MHI sales in your region, developing new and existing relationships with AC contractors and their associated supply chain in order to grow MHI sales.

In addition, the successful candidate will work collaboratively with the newly formed MHI Direct Sales team and the specification business 3Dplus to provide enhanced market coverage and brand awareness.

This is an excellent opportunity to join a fast paced, energetic and enthusiastic team who have development and effective market growth as key drivers. We offer a competitive salary and benefits package

The ideal candidate must have:

- A proven track record within the AC industry
- an established relationship portfolio of existing AC contractor clients
- a full UK driving licence
- computer literacy (Outlook, Excel, PowerPoint)
- a smart, enthusiastic, driven and personable demeanour
- excellent communication skills
- a passion for high standards

Please apply via email enclosing your current CV, salary expectations and detail in your application how your experience and skill set will help you in this role.

Closing date for applications 28th June 2019.

Email recruitment@beijerref.co.uk

